



CELEBRATING

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YEARS 1998-2018

# The Export Award

Sponsored by Visy

for businesses with up to 15FTEs



## Aim

To recognise a business that has demonstrated innovation, planning and implementation excellence, leading to successful ongoing exports into international and/or domestic markets.

## Part A Business Excellence

*Note: Completing this section of your application will automatically enter your business in the Business Excellence Award category for businesses with up to 15 FTEs.*

### 1 Background (200 words maximum)

Please provide a brief description of your business, including:

- 1.1 Business background, history, nature of your business including products, markets and number of full time employees.
- 1.2 Your food safety systems, including certification standard (third party or internal) and product recall processes.
- 1.3 Any formal or informal management systems in place, eg QMS, EMS, OH&S.

### 2 Leadership (300 words maximum)

Describe your leadership approach and the culture of your business, ie what is important to the people who work there and your potential for growth and further success.

### 3 Planning (300 words maximum)

Describe how you develop plans and strategies for your business, and how you measure your progress.

### 4 Customer/Consumer Focus (300 words maximum)

Describe the processes and activities undertaken to understand and communicate with your consumers. Provide an example of where you have achieved the right product/service mix for your target market.

### 5 Business Improvement (300 words maximum)

Describe how your business maintains and improves its processes, products, services and people.

## 6 Financial Stability

Please provide a *written statement* from your accountant indicating your financial stability (a template for this letter is available on the website at [safoodawards.com.au](http://safoodawards.com.au)). Note that you may still be required to provide financial details for the judges if you are shortlisted for a site visit.

## Part B Export Award Question

*Note: Completing this question will enter your business in the Export Award category for businesses with up to 15 FTEs.*

Please start your answer to this section on a new page. Maximum of 300 words.

- 1 Describe how your business has actively sought international and/or domestic markets, what successes you have had, and how you intend to maintain and grow exports into the future.

# How to enter the Awards

## Formatting your entry

- Entries must be formatted as a Word document using Times New Roman 12 point font, double spaced, with 5cm margins.
- Please include each question, followed by your answer. Please start a new page to answer Part B questions.
- Entries must comply with word limits as shown for each question. The use of dot point lists is accepted in answers.
- Do not include images, audio or video files, or attachments (other than the statement of financial stability) with your application.
- Save your completed entry as a pdf file and email it to [apply@safodawards.com.au](mailto:apply@safodawards.com.au) with 2018 SA FOOD INDUSTRY AWARDS APPLICATION in the subject line of your email, and include your name, your company's name and address, and your contact email and phone number in the body of the email. Don't forget to also attach your financial statement.

## Conditions of entry

- Entries open 9am Friday 4 May 2018 and close at 5pm Monday 9 July 2018. Late entries will not be accepted.
- You can enter any award category (excepting industry nominated categories) providing you did not win in that category in 2017.
- Entry in any open category automatically enters your business in the Business Excellence Award category. You may enter up to two open categories in addition to the Business Excellence Award category.
- Entries must be submitted according to the instructions below. Entries exceeding the word limit or not submitted using the formatting guidelines will not be accepted.
- Entries must be submitted by email to [apply@safodawards.com.au](mailto:apply@safodawards.com.au).
- Applicants must meet all criteria as defined below and on the South Australian Food Industry Awards website at [www.safodawards.com.au](http://www.safodawards.com.au).
- Applicants who are shortlisted must agree to host the judging panel at an on-site tour and/ or attend an interview. You may be required to provide further documentation for site visits or interviews.

- Award applications are confidential however Food South Australia reserves the right to use non-confidential information, images and video for promotional purposes associated with the South Australian Food Industry Awards Program and may provide contact information to Award Program sponsors.

## Who can enter

Entry in business award categories in the South Australian Food Industry Awards is open to any business which is a food or beverage producer, manufacturer or franchisor, or which provides goods or services to the food and beverage industry, provided that:

- The head office or principal place of business for that business is in South Australia (and if the business is operated by a franchisee, the head office or principal place of business of the franchisor is in South Australia); and
- At least half the expenses of the business are incurred in South Australia.

*Please note: Restaurants, cafes, food service and wine businesses are not eligible for these awards.*

Entry for individual awards is open to individuals living in South Australia and currently working in the South Australian food and beverage sector.

## Definitions

FTE	Full time equivalent staff involved in production and manufacturing processes (excludes retail sales representatives).
HACCP	Hazard analysis and critical control points
QMS	Quality management system
EMS	Environmental management system
OH&S	Occupational health and safety

## Don't miss these dates!

<b>MAY 03</b> South Australian Food Industry Awards Launch Event	<b>MAY 04</b> Applications open Consumer Award Top 20 nominations open	<b>JUNE 05</b> Award application workshop <i>Find out from the judges how to prepare a winning application</i>	<b>JUNE 29</b> Consumer Award Top 20 nominations close
<b>JULY 02</b> Consumer Award voting opens	<b>JULY 09</b> Award applications close 5pm	<b>JULY 16</b> Gala Dinner tickets on sale!	<b>JULY 30</b> Judging commences <i>(Judges site visits will commence 1 September)</i>
<b>SEPTEMBER 28</b> Consumer Award voting close 5pm	<b>OCTOBER 17</b> Finalists announced	<b>NOVEMBER 23</b> Winners announced at Gala Dinner at the Adelaide Convention Centre. Time to celebrate!	

## Contact

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